DA BULLS LTD
Global Markets. Real Opportunities.
From Kenya to the World
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COFFEE | OTHER CROPS | INTERNATIONAL TRADE
QUALITY FROM OUR FARMS | VALUE TO THE WORLD
SOURCING EXCELLENCE
BUILDING PARTNERSHIPS
SUSTAINING GROWTH

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INTRODUCTION TO DA BULLS LTD – GLOBAL TRADING

Dear Prospective Coffee Buyer,

Da Bulls Ltd is a Nairobi-based Kenyan trading and sourcing business focused on connecting international coffee buyers with Kenyan coffee producers, including cooperatives, factories, estates and other eligible suppliers. Our role is to help both sides find the right commercial fit and build relationships that can grow beyond a single transaction.

We understand that dependable coffee sourcing requires more than an introduction. Buyers need clear lot information, suitable grades and processing profiles, realistic availability, samples where available, and transparent communication on price, payment, packaging and delivery. We work to gather and coordinate this information with the relevant producer or supplier so that you can assess an opportunity against your own requirements.

WHAT WE CAN HELP YOU SOURCE

Kenyan Arabica green coffee in available grades and lots, subject to producer availability, quality verification, buyer specifications and applicable approvals. Depending on the lot, information may include origin, factory or estate, grade, processing method, crop/season details, quantity, packaging, sample availability and proposed shipment terms.

A CLEAR, COORDINATED ENGAGEMENT PROCESS

1. Share your requirements
   Tell us the origin or profile you prefer, grade, volume, quality parameters, packaging, destination and target delivery window.

2. Identify suitable lots
   We approach relevant producers or suppliers and share available, supportable lot information for your review.

3. Evaluate quality

   Where available and appropriate, we coordinate representative samples and support your evaluation, including cupping or other agreed checks.

4. Agree commercial terms

   You and the seller consider and agree price, quantity, quality specification, payment, delivery terms and responsibilities before committing.

5. Follow the regulated process

   For direct sales, the transaction proceeds through the prescribed contract, quality, inspection and approval steps required by the Agriculture and Food Authority (AFA) and other relevant authorities.

6. Coordinate export and follow-up

   We help coordinate communication and export logistics with the parties and licensed service providers involved, according to the agreed contract and approved shipment terms.

OUR COMMITMENT TO BUYERS

- Buyer-led sourcing:

  Your specifications guide the search; availability and suitability are confirmed rather than assumed.

- Transparent information:

  We aim to communicate clearly about origin, quality, quantity, timing and any limitations in the information available.

- Documented transactions:

  Commercial terms and responsibilities should be agreed in writing, with applicable AFA procedures followed for direct sales.

- Long-term partnerships:
  Our objective is to support repeat business through reliable communication, realistic commitments and mutual respect.

We would welcome the opportunity to understand your current and future sourcing needs and determine whether suitable Kenyan coffee lots can be presented for your consideration. If you share your preferred grades or flavor profile, indicative volume, destination and delivery terms, we can begin with a focused discussion and available lot information.

Thank you for considering Da Bulls Ltd as a potential sourcing and coordination partner. We look forward to the possibility of building a dependable, mutually beneficial relationship.

Yours faithfully,

Dominic M Ndegwah
Director - Da Bulls Ltd
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